

## Evan A. Saltzman

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CONTACT INFORMATION	Department of Economics, Emory University Rich Memorial Building Atlanta, GA 30322	(404) 727-8643 <a href="mailto:evan.saltzman@emory.edu">evan.saltzman@emory.edu</a> Personal Website
RESEARCH INTERESTS	Health economics, industrial organization, applied microeconomics	
EDUCATION	<b>University of Pennsylvania, Wharton School</b>	
	Ph.D., Managerial Science and Applied Economics	5/2018
	M.S., Managerial Science and Applied Economics	12/2016
	<b>Georgia Institute of Technology</b>	
	M.S., Operations Research	12/2009
	<b>College of William &amp; Mary</b>	
	B.S., Mathematics , Economics (Highest Honors, summa cum laude)	5/2008
DISSERTATION	Title: <i>Managing Adverse Selection in Insurance Markets: Evidence from the California and Washington ACA Exchanges</i>	
	Committee: Aviv Nevo, Ph.D. (Advisor), Mark Pauly, Ph.D. (Chair), Scott Harrington, Ph.D., and Ashley Swanson, Ph.D.	
WORK EXPERIENCE	<b>Emory University</b>	
	Assistant Professor of Economics	8/2018-present
	<b>RAND Corporation</b>	
	Adjunct Technical Analyst	8/2014-present
	Quantitative Project Associate III	6/2014-8/2014
	Quantitative Project Associate II	8/2010-6/2014
FELLOWSHIPS/ INTERNSHIPS	<b>Centers for Disease Control and Prevention</b>	
	<b>Veterans Health Administration</b>	4/2010-7/2010
	<b>Noblis, Inc.</b>	8/2009-7/2010
	<b>MITRE Corporation</b>	5/2009-7/2009
	<b>Willis Towers Watson</b>	5/2008-8/2008
	<b>Office of Personnel Management (OPM)</b>	5/2007-8/2007
	<b>NSF REU at William &amp; Mary</b>	5/2006-8/2006
		5/2005-8/2005
TEACHING EXPERIENCE	<b>Emory University, Department of Economics</b>	
	• Taught ECON 201, Intermediate Microeconomics	(Fall 2018-Present)
	<b>Univ. of Pennsylvania, Perelman School of Medicine</b>	
	• Teaching Assistant for HPR 501, Economics of Health Care Delivery (taught by Dr. Mark Pauly)	Summer (2015-2017)
	• Taught economics introductory lecture, organized and led review sessions	
	<b>George Mason University, School of Business</b>	
	• Taught OM 320, Supply Chain Management (upper-level undergraduate course)	Spring 2012
	• Developed course syllabus, lectures, and assessments	
	<b>Georgia Institute of Technology</b>	
		Spring 2009

- Teaching Assistant for ISyE 4803, Supply Chain Economics (taught by Dr. Paul Griffin)
- Gave guest lecture, assisted in preparation of course assessments

#### WORKING PAPERS

1. **Saltzman, E.** “Managing Adverse Selection in Health Insurance Markets: Underinsurance vs. Underenrollment” (under review)

#### ACCEPTED AND PUBLISHED PAPERS

1. **Saltzman, E.** “Demand for Health Insurance: Evidence from the California and Washington ACA Exchanges.” (accepted, *Journal of Health Economics*)
2. Gonzales, D., Kaplan, J., **Saltzman, E.**, Winkelman, Z., and Woods, D. “Cloud-Trust – A Cloud Security Assessment Model for Infrastructure As a Service (IaaS) Clouds.” *IEEE Transactions on Cloud Computing*, 5(3): 523–536, 2016.
3. **Saltzman, E.**, Eibner, C., and Enthoven, A. “Improving the Affordable Care Act: An Assessment of Policy Options for Providing Subsidies.” *Health Affairs*, 34(12): 2095–2103, 2015.
4. Taylor, E., **Saltzman, E.**, Bauhoff, S., Pacula, R., and Eibner, C. “More Choice in Health Insurance Marketplaces May Reduce The Value of Subsidies Available to Low-Income Enrollees.” *Health Affairs*, 34(1): 104–110, 2015.
5. **Saltzman, E.**, Drew, J., Leemis, L., and Henderson, S. “Simulating Multivariate Nonhomogeneous Poisson Processes Using Projections.” *ACM Transactions on Computer Modeling and Simulation (TOMACS)*, 33(3), 2012.
6. **Saltzman, E.** and Gonzales, D. “Optimal Number of Gateways for Mobile Ad-hoc Networks (MANET) with Two Subnets.” *Proceedings of the Military Communications Conference – MILCOM 2011*: 1921–1925, 2011.
7. Schreiber, S. and **Saltzman, E.** “Evolution of Predator and Prey Movement into Sink Habitats.” *The American Naturalist*, 174(1): 68–81, 2009.

#### UNCLASSIFIED RAND PUBLICATIONS

1. **Saltzman, E.** and Eibner, C. “Donald Trump’s Health Care Reform Proposals: Anticipated Effects on Insurance Coverage, Out-of-Pocket Costs, and the Federal Deficit.” *The Commonwealth Fund*, 2016.
2. Nowak, S., **Saltzman, E.**, and Cordova, A. “Alternatives to the ACA’s Affordability Firewall.” *RAND Corporation*, RR-1296, 2015.
3. **Saltzman, E.** and Eibner, C. “The Effect of Eliminating the Affordable Care Act’s Tax Credits in Federally Facilitated Marketplaces.” *RAND Corporation*, RR-980, 2015.  
  
(cited in *King v. Burwell, Opinion of the Supreme Court of the United States*)
4. Eibner, C. and **Saltzman, E.** “Assessing Alternative Modifications to the Affordable Care Act: Impact on Individual Market Premiums and Insurance Coverage.” *RAND Corporation*, RR-708, 2014.
5. **Saltzman, E.** and Eibner, C. “Evaluating the “Keep Your Health Plan Fix”: Implications for the Affordable Care Act Compared to Legislative Alternatives.” *RAND Corporation*, RR-529, 2014.
6. Peltz, E., Brauner M., Keating, E., **Saltzman, E.**, Tremblay, D., and Boren, P. “DoD Depot-Level Repairable Supply Chain Management Process Effectiveness & Opportunities for Improvement.” *RAND Corporation*, RR-398, 2014.

7. Gonzales, D et al. “Wireless Emergency Alerts: A Mobile Penetration Strategy. RAND Corporation.” *RAND Corporation*, RR-174, 2014.
8. Porche, I., Wilson, B., Johnson, E., Tierney, S., and **Saltzman, E.** “Data Flood: Helping the Navy Address the Rising Tide of Sensor Information.” *RAND Corporation*, RR-315, 2014.
9. Eibner, C., Cordova, A., Nowak, S., Price, C., **Saltzman, E.**, and Woods, D. “The Affordable Care Act and Health Insurance Markets: Simulating the Effects of Regulation.” *RAND Corporation*, RR-189, 2013.
10. Price C. and **Saltzman, E.** “Delaying the Employer Mandate: Small Change in the Short Term, Big Cost in the Long Term.” *RAND Corporation*, RR-411, 2013.
11. Nowak S., Eibner, C., Adamson, D. and **Saltzman, E.** “Effects of the Affordable Care Act on Consumer Health Care Spending and Risk of Catastrophic Health Costs.” *RAND Corporation*, RR-383, 2013.
12. Price C., Donohue, J., **Saltzman, E.**, Woods, D., and Eibner, C. “The Economic Impact of Medicaid Expansion on Pennsylvania.” *RAND Corporation*, RR-256, 2013.
13. Cordova, A., Price C. and **Saltzman, E.** “A Two-Step Procedure to Estimate Participation and Premiums in Multistate Health Plans.” *RAND Corporation*, RR-202, 2013.
14. Price C. and **Saltzman, E.** “The Economic Impact of the Affordable Care Act on Arkansas.” *RAND Corporation*, RR-157, 2013.
15. Keating, E. et al. “Air Attack Against Wildfires: Understanding U.S. Forest Service Requirements for Large Aircraft.” *RAND Corporation*, MG-1234, 2011.

#### OP-ED ARTICLES

1. **Saltzman, E.** and Eibner, C. “Insuring Younger Adults Through the ACA’s Marketplaces: Options to Expand Enrollment.” *The Commonwealth Fund Blog*, 2016.
2. **Saltzman, E.** “Taking the Training Wheels Off of Health Reform.” *Leonard Davis Institute Health PolicySense*, 2016.
3. Cordova, A., Nowak, S., and **Saltzman, E.** “Modifying the ACA’s Family Subsidy Rules to Help Ensure Affordability.” *The Commonwealth Fund Blog*, 2016.
4. **Saltzman, E.** and Eibner, C. “What Happens if the ACA’s Tax Credits Are Replaced with Premium Support?” *The Commonwealth Fund Blog*, 2015.
5. Eibner, C. and **Saltzman, E.** “Charging Older Adults Higher Premiums Could Cost Taxpayers.” *The Commonwealth Fund Blog*, 2015.
6. **Saltzman, E.** and Eibner, C. “The Ramifications of Repealing the Individual Mandate.” *The Commonwealth Fund Blog*, 2015.
7. **Saltzman, E.** “Checking the ACA’s Vital Signs.” *The Health Care Blog*, 2014.
8. Eibner, C. and **Saltzman, E.** “Who Does the Affordable Care Act Leave Behind?” *The RAND Blog*, 2014.
9. **Saltzman, E.** “Employer Mandate Delay II: Nothing to See Here.” *The RAND Blog*, 2014.
10. Price, C. and **Saltzman, E.** “Data Points: Why Delay of the Employer Mandate May Not Actually Mean That Much.” *The Health Care Blog*, 2013.

INVITED  
PRESENTATIONS

**2018:** RAND Corporation, Urban Institute, Drexel University, Congressional Budget Office (CBO), Emory University, University of Minnesota, University of Maryland, Villanova University, ASHEcon Biennial Conference (Atlanta, GA, 2 presentations, Sixth Annual Health Insurance Exchange Conference (Philadelphia, PA)  
**2017:** Villanova University, University of Pennsylvania Industrial Organization Workshop  
**2016:** ASHEcon Biennial Conference (Philadelphia, PA, discussant)  
**2014:** Academy Health Annual Research Meeting (San Diego, CA)  
**2012:** Military Operations Research Workshop, (Washington, D.C.)  
**2011:** MILCOM (Baltimore, MD)

MEDIA  
INTERVIEWS &  
CITATIONS

- “Selling Insurance Across State Lines.” *FactCheck.org*, Jul 21, 2017.
- “25 million people could lose health insurance under Donald Trump’s plan, analysis shows.” *The Washington Post*, Sep 23, 2016.
- “How Clinton’s and Trump’s Health Plans Would Affect Costs and the Uninsured.” *ABC News*, Sep 23, 2016.
- “Having survived court ruling, what’s next challenge for health insurance markets?” *PBS Newshour*, Jun 25, 2015.
- “King v. Burwell: Opinion of the Court.” *Supreme Court of the United States*, Jun 25, 2015.
- “Looming Decision Could Cripple Part Of NC Health Insurance Market.” *NPR*, Jun 18, 2015.
- “Six quick facts about today’s massive Supreme Court case that could derail Obamacare.” *The Washington Post*, Mar 4, 2015.
- “Be Afraid, Be Very Afraid.” *U.S. News and World Report*, Mar 3, 2015.
- “Brief Amici Curiae for Bipartisan Economic Scholars in Support of Respondents.” Jan 28, 2015.
- “Health-Law Suit Hints at G.O.P. Divide.” *The New York Times*, Jan 10, 2015.
- “Supreme Court Ruling Against Obamacare Would Take Insurance From Millions: Reports.” *NBC News*, Jan 8, 2015.
- “Happy Hour Roundup.” *The Washington Post*, Jan 8, 2015.
- “The Supreme Court is one step closer to torpedoing Obamacare.” *The Washington Post*, Nov 7, 2014.
- “Health Care in the Hands of the Court.” *The New York Times*, Nov 4, 2014.
- “How the Supreme Court could still wreak havoc on Obamacare.” *The Washington Post*, Oct 21, 2014.
- “Keeping Your Insurance Policy.” *The New York Times*, Mar 6, 2014.
- “Obamacare officials: No concern about mass insurance cancellations.” *CBS News*, Mar 5, 2014.
- “Study: Allowing people to stay in existing health plans unlikely to disrupt exchanges.” *The Washington Post*, Jan 21, 2014.

AWARDS	Leonard Davis Institute, Associate Fellow	2017
	RAND Bronze Medal Award	2014
	RAND Impact Award	2012
	President's Fellowship (Georgia Tech)	2008
	Phi Beta Kappa, Alpha Chapter (William & Mary)	2008
	Barry M. Goldwater Scholarship for Math, Science, and Engineering	2006
	Monroe Scholar Honor Student (William & Mary)	2004
SERVICE	Referred papers submitted to <i>Journal of Risk and Insurance</i> , <i>Medical Care Research and Review</i> , <i>Health Affairs</i> , <i>Risk Management and Insurance Review</i> , and <i>International Journal of Health Care Finance and Economics</i> .	
SECURITY CLEARANCES	Held Department of Defense TS/SCI clearance (2010-2015).	